## Consignor Guidance

## **WHAT TO SELL**

**ITEMS BY CATEGORY | BY SEASON** 













Tulsa | Broken Arrow









### WHAT TO SELL CLOTHING



### PLEASE BRING YOUR BEST HANGING CLOTHING ITEMS (girls & boys infant to size 16 youth)

Limit 25 maternity tags (XXS to XXL+)
Limit 25 tags for accessories. (1 tag = 1 item).
All clothing must be HUNG on hangers.

\*\*Please note: We do not accept "play clothing" - for example, clothing with stains, rips, smoke or other odors, pet hair, or anything that is overly worn/pilling.

Short Sleeved Items: Onesies, T-shirts, Dresses, Rompers and Tank Tops, Sweater Vests, 3/4 Length Sleeves











Shorts, Skirts, Capris, Summer Dresses, Jeans, Khakis, Leggings, Dress Slacks, Athletic Pants











Lightweight Pajamas, Cotton Footie PJs under 24mo, Short/Long Sleeve Shirt and Pant Sets











Flip Flops, Sandals, Swim Shoes, Dress & Casual Shoes, Rain Boots, Slippers, Crocs, Dance Shoes and Cleats up to Size 5.5 Youth















Sweatshirts, Lightweight Jackets, Rain Coats, Summer Accessories











Swimsuits, Dancewear, Sports Uniform Apparel











Fan Gear (any length), Dress Up, Pretend Play Outfits











### NO THANK YOU ITEMS

There are some items we cannot sell right now, so to the below items we say "no thank you"

Check the fall/winter list of acceptable items to see when you can sell these!

- X Long-sleeve Shirts
- X Long-sleeve Dresses
- X Free Camp Shirts
- X Outdated Year Clothing (ex: 4th of July 2015)
- **X** Corduroy pants
- X Fleece pants
- **X** Sweatpants
- X Fleece Pajamas
- **X** Winter-themed / Holiday Pajamas
- X Fleece Sleepers
- X Winter Coats / Jackets
- X Snow Bibs / Snow Pants
- X Gloves
- X Winter Accessories
- X Snow / Hiking Boots
- X Dress / Casual Boots
- X Women's / Teen Heels
- **X** Fleece-lined Crocs
- X Halloween Costumes or Accessories



# What We Accept clothing, accessories & shoes





### CLOTHING

Infants to Size Juniors or Girls and Boys

Think heavy fabrics in darker colors, like corduroy, suede, velvet, flannel, fleece, thermal, or lined clothing.



















Button-up cardigans & pull-over sweaters. Zip-up & pull-over hoodies & sweatshirts. Long sleeves & 3/4 sleeves, fall/winter skirts & dresses, long pants, jeans & leggings.



















Coats, fleeces, puffer vests, snow pants/bibs, and snowsuits.

Jean jackets & heavier rain coats.

Long sleeve onesies, sleepers, pajamas (fleece and cotton) & wearable blankets.

Seasonally appropriate school uniforms for area schools. Costumes & dress-up, & dancewear/gymnastics leotards. Holiday/wedding outfits and team sports wear that would be worn between October and March:

No Short Sleeves & Shorts. Exceptions: Onesies 24 month or smaller. Dark and solid colored "polo" style shirts; graphic t-shirts, athletic shorts+, and sports teams that play in the fall.

MATERNITY: Limit 25 name brand items. All Seasons (must be maternity brands). Focus on brands such as Motherhood Maternity, Mimi, Old Navy/Gap, Pea in the Pod and boutique brands. No ladies brands or styles.

### WINTER ACCESSORIES

















Socks, tights & leggings, ties, belts, hair bows,swaddles/sleep sacks.



Underwear. MUST be NEW in manufacturer package.

### **LIKE-NEW SHOES**

Shoe size 0 - size 10 big kids

















Dress & casual shoes, sneakers, rain boots, hiking boots, snow boots, slippers, lined crocs, dance shoes & cleats.



#### DO NOT BRING:

**CLOTHING:** Clothing with stains, rips, smoke or other odors, pet hair, or anything that is overly worn/pilling. No lightweight fabrics & light colored clothing, No men's/women's clothing. No sleeveless, tank tops, short sleeves, short sleeved pajamas, shorts, capris, spring/summer dresses/skirts **MATERNITY:** Non-Maternity Brands, Outdated Maternity Styles. **ACCESSORIES:** Summer accessories, Summer hats. No USED, or out of manufacturer package (even if unused) underwear. **SHOES:** Shoes and laces with dirt or scuffs, sandals, water shoes, flip flips.



# What We Accept EVERYTHING ELSE | HOLIDAY

Holiday /Winter



These are examples of what we accept in categories that are not clothing, shoes and accessories.

Games, puzzles, arts & crafts, musical instruments, sporting goods















Girl/boy/infant toys, LEGO, Fisher Price, Little People, licensed character toys/plush, little kid electronics, Leap Frog/Pads



















Children's room decor, diapers & diaper covers, potty time, safety, Bumbos, feeding time, pregnancy pillows, crib & tubby time





















Baby carriers, diaper bags, children's backpacks/suitcases, lunch boxes, costumes & dress-up, seasonal & dance















Strollers, accessories, and shopping cart covers













**CAR SEATS & BASES: Must have 1 full year of use prior to the expiration date. ALL** car seats and bases must include a signed waiver, the instruction manual and be free of recalls.

### Floor toys & large items



















Books appropriate for children/teens. limit 25 books















#### **AND SO MUCH MORE!**

Please include <u>working batteries</u>, and ensure that <u>all</u> pieces/parts are present.

KEEP IN MIND THE THREE CS

Items should be CLEAN, COMPLETE & CURRENT!



### THINGS WE CANNOT ACCEPT:

NEW or USED jewelry teethers. USED nipples, mesh feeders, or pacifiers out of manufacturer packaging. Non crib mattresses or bedding, used comforters, all crib bumpers (including mesh bumpers). DockaTots, Cloud Bs, inclined sleepers, such as Rock and Plays. DVDs/games, cassette tapes & VHS tapes. Tablets or portable DVD players. Magazines, adult cookbooks, gardening books, self-help books, or romance novels. Items that are not child/maternity related. Medicine. Used PlayDoh. Formula samples. Generic stuffed animals or Beanie Babies. Basic plush animals (only licensed characters, battery-operated, and new-with-tag plush are acceptable).



## WHAT TO SELL OTHER ITEMS



These are examples of what we accept in categories that are not clothing, shoes and accessories. **All items must meet safety standards**. Please include **working batteries**, and ensure that **all** pieces/parts are present.

Check for recalls and be sure all safety straps are included. Limit 100 Book/DVD tags. **Keep in mind the three Cs.** Items should be clean, complete, & current!

Diapers, Potty Time, Bumbos, Boppies, Pregnancy Pillows, Children's Room Decor, Safety, Feeding Items, Sleep Items











Games, Puzzles, Big Kid Electronics, Video Consoles & Accessories, Arts & Crafts, Musical Instruments, Sporting Goods











Toys, Infant Toys, Character/Licensed Toys, Little People, Little Kid Electronics, Legos, Floor Toys













Baby Carriers, Diaper Bags, Children's Backpacks/ Suitcases, Blankets, Johnny Jump-ups











Toddler Beds, Bed Rails, Bassinets, Pack & Plays, Kids Sheet Sets (Twin, Crib or smaller)









Books (infants, children, teens, parenting-25 book limit)









## LIMITS 300 ITEM LIMIT

IF YOU WOULD LIKE TO BRING **OVER 300 ITEMS** YOU MUST HAVE A SELL THRU RATE OF GREATER THAN 65%. (APPROVAL **NEEDED) IF YOU BRING OVER 300 ITEMS YOUR ARE CLASSIFIED AS A POWER SELLER** AND WILL NEED TO COME TO **BREAKDOWN TO BREAKDOWN AND** TAKE YOUR ITEMS HOME.

Clothing: 300 (Unless approved for more) Maternity: 25 Accessories: 25 Books: 25

Dated tags: tags should be no older than 2 years.

Please bring update tags prior to the 2 year mark.

Dated clothes/toys: if it is older than 5 years do not bring it to the sale!

Shoes need to be clean and free of dirt/stains/tears.



## WHAT GETS A YELLOW TAG



### These items are a "YES!" at any of our sales (and they usually sell well)

**Safety First:** All items must meet safety standards. Please check for recalls and be sure all safety straps are included.









#### **CAR SEATS AND BASES MUST:**

- Have 1 full year of use prior to the expiration date
- Include a signed car seat waiver, the instruction manual & be free of recalls



### HOW TO DROP OFF A YELLOW TICKET ITEM:



Loosely affix the white JBF tag to the yellow ticket item at home.



Enter through the big ticket drop off doors located on the consignor drop off map.



All items must be assembled by the seller at drop off.



JBF will sanitize items as required, and we will attach the yellow ticket for you!